

2019 ABM & TERRITORY PLANNING GUIDE

Built for enterprise sales and marketing teams to tackle 2019 territories and identify new ABM prospect accounts.

regions
west
central
southeast
northeast

verticals
aerospace + defense
business services
chemicals + energy
financial services
food + beverage
manufacturing
retail + apparel
technology
transportation
& more



Since 2006, LeadBridge has helped the world's largest technology firms accelerate complex sales cycles, fuel account-based marketing programs & drive pipeline in key named accounts.



AEROSPACE & DEFENSE

Aerojet Rocketdyne	1.9	CA
Esterline	2.7	WA
Teledyne	2.7	CA
Woodward	2.1	CO

AUTOMOTIVE

Lithia Motors	10.1	OR
Tesla	11.8	CA

BUSINESS SERVICES

ASGN	2.7	CA
Blackhawk Network	2.3	CA
CBRE Group	14.3	CA
Consolidated Electric	4.6	CA
CoreLogic	1.9	CA
PayPal	13.1	CA
Public Storage	2.7	CA
Republic Services	10.1	AZ
Robert Half	5.3	CA
Square	2.3	CA
TriNet Group	3.3	CA
TrueBlue	2.6	WA
Visa	18.4	CA
Western Union	5.6	CO

CHEMICALS

Wilbur-Ellis	3.1	CA
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ENERGY

Antero Resources	3.7	CO
Arctic Slope Regional	2.7	AK
California Resources	2.1	CA
Cimarex Energy	2.0	CO
Chevron	134.6	CA
DCP Midstream	8.5	CO
Edison International	12.4	CA
First Solar	3.0	AZ
Freeport-McMoRan	16.5	AZ
Hawaiian Electric Ind.	2.6	HI
Newmont Mining	7.4	CO
PG&E	17.2	CA
Pinnacle West Capital	3.6	AZ
Portland General Elec.	2.1	OR
Puget Energy	3.5	WA
Sempra Energy	11.3	CA
Sinclair Oil	5.1	UT
Southwest Gas	2.6	NV
WGL Holdings	2.4	WA

ENGINEERING & CONSTRUCTION

AECOM	25.9	CA
Bechtel	18.3	CA
DPR Construction	4.6	CA
Granite Construction	3.0	CA
Hensel Phelps Const.	3.4	CO

KB Home	4.4	CA
MDC Holdings	2.6	CO
Meritage Homes	3.3	AZ
Swinerton	3.6	CA
Taylor Morrison Home	3.9	AZ
Tetra Tech	2.8	CA
TRI Pointe Group	2.9	CA
Tutor Perini	4.8	CA

FINANCIAL SERVICES

Carlyle Group	3.7	WA
Charles Schwab	9.0	CA
Digital Realty Trust	2.5	CA
Equinix	4.4	CA
Fannie Mae	112.4	WA
Farmers	12.1	CA
First American Financial	5.8	CA
First Republic Bank	3.0	CA
Franklin Resources	6.4	CA
Mercury General	3.5	CA
Oaktree Capital Group	2.1	CA
Pacific Life	9.6	CA
Prologis	2.7	CA
SVB Financial Group	2.1	CA
Wells Fargo	97.8	CA
Zions Bancorp	2.8	UT

FOOD & BEVERAGE

Albertsons	59.7	ID
Core-Mark Holding	12.3	CA
Dole Food	4.4	CA
E&J Gallo Winery	4.8	CA
Foster Farms	2.4	CA
Golden State Foods	6.9	CA
Hilmar Cheese Company	2.6	CA
JR Simplot	6.0	ID
Leprino Foods	3.2	CO
Molson Coors Brewing	11.1	CO
Monster Beverage	3.4	CA
Raley's	3.2	CA
Red Chamber Group	2.2	CA
Save Mart Supermarkets	4.5	CA
Services Group of America	3.6	AZ
Shamrock Foods	3.0	AZ
Smart & Final Stores	4.6	CA
Sprouts Farmers Market	4.7	AZ
Stater Bros	4.3	CA
The Wonderful Company	4.2	CA
Trident Seafoods	2.5	WA
WinCo Foods	7.0	ID
Young's Market	2.9	CA

HEALTHCARE

Amgen	22.9	CA
AMN Healthcare Svcs.	2.0	CA
Bio-Rad Laboratories	2.2	CA
Cooper Cos.	2.2	CA

Danaher	18.4	WA
DaVita	16.1	CO
Edwards Lifesciences	3.5	CA
Ensign Group	1.9	CA
Gilead Sciences	26.2	CA
Intuitive Surgical	3.2	CA
Magellan Health	5.9	AZ
McKesson	198.6	CA
Molina Healthcare	19.9	CA
ResMed	2.1	CA
Varian Medical Systems	2.9	CA

HOTELS & RESTAURANTS

Boyd Gaming	2.4	NV
Caesars Entertainment	4.9	NV
Cheesecake Factory	2.3	CA
Chipotle Mexican Grill	4.5	CO
Las Vegas Sands	12.9	NV
MGM Resorts Int'l	10.8	NV
Panda Restaurant Group	3.1	CA
Pinnacle Entertainment	2.6	NV
Scientific Games	3.1	NV
Starbucks	22.4	WA
Vail Resorts	2.0	CO
Wynn Resorts	6.4	NV

HOUSEHOLD PRODUCTS

Central Garden & Pet	2.1	CA
Clorox	6.0	CA
Mattel	4.9	CA
Nu Skin Enterprises	2.3	UT
Vista Outdoor	2.6	UT

INDUSTRIAL & MANUFACTURING

Avery Dennison	6.7	CA
Ball	11.0	CO
Boise Cascade	4.5	ID
Carlisle	4.1	AZ
Fortive	6.7	WA
Foundation Building	2.1	CA
Itron	2.1	WA
Paccar	19.5	WA
Reliance Steel	9.8	CA
Summit Materials	2.0	CO
Weyerhaeuser	7.2	WA

MEDIA & ENTERTAINMENT

DISH Network	14.4	CO
Disney	55.2	CA
Liberty Media	7.6	CO
Live Nation	10.4	CA
Netflix	11.7	CA
Twitter	2.5	CA

RETAIL & APPAREL

99 Cents Only Stores	2.2	CA
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Amazon.com	177.9	WA
Columbia Sports	2.5	OR
Costco	129.1	WA
Discount Tire	4.4	AZ
eBay	9.6	CA
Expedia Group	10.1	WA
Forever 21	3.4	CA
Fry's Electronics	2.4	CA
Gap	15.9	CA
Guess	2.4	CA
Guitar Center	2.2	CA
Levi Strauss & Co.	4.9	CA
Nike	34.4	OR
Nordstrom	15.5	WA
Petco	4.2	CA
Petsmart	8.0	AZ
PriceSmart	3.0	CA
Qurate Retail	10.5	CO
RH	2.5	CA
Ross Stores	14.2	CA
Skechers U.S.A.	4.2	CA
Williams-Sonoma	5.3	CA

TECHNOLOGY

Activision Blizzard	7.1	CA
Adobe	7.4	CA
AMD	5.4	CA
Agilent Tech.	4.5	CA
Alphabet	110.9	CA
Amkor	4.2	AZ
Apple	229.3	CA
Applied Materials	14.6	CA
Arrow Electronics	26.9	CO
Autodesk	2.1	CA
Avaya Holdings	3.3	CA
Avnet	22.9	AZ
Benchmark Elec.	2.5	AZ
Cadence Design	2.0	CA
Cisco Systems	48.1	CA
Cypress Semicond.	2.4	CA
EchoStar	2.1	CO
Electronic Arts	4.9	CA
F5 Networks	2.1	WA
Facebook	40.7	CA
GoDaddy	2.3	AZ
HP	52.1	CA
HP Enterprise	28.9	CA
Illumina	2.8	CA
Insight Enterprises	6.8	AZ
Intel	62.8	CA
Intuit	5.2	CA
Juniper Networks	5.1	CA
Keysight Tech.	3.2	CA
Kingston Technology	6.7	CA
KLA-Tencor	3.5	CA
Lam Research	8.1	CA
Ma Labs	2.1	CA
Maxim Integrated	2.3	CA
Microchip Technology	3.5	AZ
Micron Technology	20.4	ID
Microsoft	90.0	WA
NetApp	5.6	CA
Nvidia	9.8	CA
ON Semiconductor	5.6	AZ
Optiv Security	2.0	CO

Oracle	37.8	CA
PCM	2.2	CA
Qualcomm	22.3	CA
salesforce.com	10.5	CA
Sanmina	6.9	CA
ServiceNow	2.0	CA
Super Micro Computer	2.6	CA
Symantec	4.2	CA
Synnex	17.1	CA
Synopsys	2.8	CA
Trimble	2.7	CA
TTM Technologies	2.7	CA
VeriFone Systems	1.9	CA
Western Digital	19.1	CA
Workday	2.2	CA
Xilinx	2.4	CA
Zayo Group Holdings	2.2	CO

TRANSPORTATION

Alaska Air Group	8.0	WA
Amerco	3.5	NV
Expeditors Intl. of WA	7.0	WA
Greenbrier Cos.	2.2	OR
Hawaiian Holdings	2.7	HI
Knight-Swift Transportation	2.5	AZ
Matson	2.1	HI
Saltchuk	2.6	WA
SkyWest	3.3	UT
Uber	7.5	CA



Selling to enterprise accounts in the west? Learn how LeadBridge can support your 2019 strategy.

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AEROSPACE & DEFENSE

Boeing	93.4	IL
Rockwell Collins	6.9	IA
Spirit AeroSystems	7.0	KS
TransDigm Group	3.6	OH

AUTOMOTIVE

Allison Transmission	2.3	IN
American Axle & Mfg.	6.3	MI
Autoliv	10.4	MI
BorgWarner	9.8	MI
Cooper Tire & Rubber	2.9	OH
Cooper-Standard	3.7	MI
Dana	7.3	OH
Flex-N-Gate	7.5	IL
Ford Motor	156.8	MI
GM	157.4	MI
Goodyear	15.4	OH
Group 1 Auto	11.2	TX
Gulf States Toyota	9.0	TX
Kar Auction Services	3.5	IN
LCI Industries	2.2	IN
Lear	20.5	MI
LKQ	9.9	IL
Penske Automotive	21.4	MI
REV Group	2.3	WI
Tenneco	9.3	IL
Thor Industries	7.3	IN
Tower International	2.1	MI
Visteon	3.2	MI
WABCO Holdings	3.4	MI

BUSINESS SERVICES

Alliance Data Sys.	7.8	TX
Amsted Industries	3.0	IL
Cintas	5.5	OH
Convergys	2.8	OH
Crown Equipment	3.1	OH
DST Systems	2.3	MO
Enterprise Holdings	24.1	MO
Essendant	5.1	IL
Euronet Worldwide	2.3	KS
Fiserv	5.7	WI
Freeman	2.6	TX
Haworth	2.0	MI
Heico Cos	2.5	IL
Insperty	3.3	TX
Jones Lang LaSalle	8.0	IL
Kelly Services	5.4	MI
Kirkland & Ellis	3.2	IL
Lansing Trade Group	4.8	KS
ManpowerGroup	21.1	WI
Service Corp. Intl.	3.1	TX
Sidley Austin	2.0	IL
Simon Property Group	5.6	IN
Stericycle	3.6	IL
Swagelok	2.0	OH
TransUnion	2.0	IL
Waste Management	14.5	TX
Worldpay	4.1	OH

CHEMICALS

A. Schulman	2.5	OH
Celanese	6.2	TX
CF Industries Holdings	4.2	IL
DowDuPont	62.7	MI
Ecolab	13.9	MN
H.B. Fuller	2.4	MN
Hexion	3.6	OH
Huntsman	10.6	TX
Kraton	2.0	TX
Monsanto	14.7	MO
Mosaic	7.5	MN
Nexeo Solutions	3.7	TX
Olin	6.3	MO
PolyOne	3.5	OH
RPM International	5.0	OH
Scotts Miracle-Gro	3.0	OH
Sherwin-Williams	15	OH
Stepan	2.0	IL
Valhi	2.0	TX
Westlake Chemical	8.1	TX

ENERGY

Ameren	6.2	MO
American Elec.Power	15.5	OH
Anadarko Petroleum	12.0	TX
Andeavor	34.3	TX
Apache	6.5	TX
Apex Oil	4.0	MO
Arch Coal	2.4	MO
Atmos Energy	3.1	TX
Buckeye Partners	3.7	TX
Calpine	8.8	TX
Calumet Specialty	4.0	IN
CenterPoint Energy	9.7	TX
Cheniere Energy	5.7	TX
Chesapeake Energy	9.5	OK
Cleveland-Cliffs	2.4	OH
CMS Energy	6.6	MI
Concho Resources	2.6	TX
ConocoPhillips	32.6	TX
Continental Resources	3.2	OK
Crestwood Equity	3.9	TX
Devon Energy	14.0	OK
DTE Energy	12.7	MI
Dynegy	4.9	TX
Enable Midstream	2.9	OK
Energy Transfer	47.5	TX
Energy	11.1	LA
Enterprise Products	29.3	TX
EOG Resources	11.3	TX
Evergy	2.6	KS
Exelon	33.6	IL
Exxon Mobil	244.4	TX
Ferrellgas Partners	2.0	KS
FirstEnergy	13.7	OH
Genesis Energy	2.1	TX
Great Plains Energy	2.8	MO
Green Plains	3.6	NE

Halliburton	20.7	TX
HollyFrontier	14.3	TX
Hunt	3.2	TX
Kinder Morgan	13.8	TX
Magellan Midstream	2.6	OK
Marathon Oil	5.2	TX
Marathon Petroleum	67.7	OH
MDU Resources	4.5	ND
MRC Global	3.7	TX
Murphy Oil	2.3	AR
National Oilwell Varco	7.4	TX
NGL Energy Partners	13.1	OK
NiSource	4.9	IN
Noble Energy	4.3	TX
NOW	2.7	TX
Occidental Petroleum	13.3	TX
Oceaneering Intl	2.0	TX
OGE Energy	2.3	OK
Oneok	12.2	OK
Par Pacific Holdings	2.5	TX
Patterson-UTI Energy	2.4	TX
Peabody Energy	5.6	MO
Phillips 66	91.6	TX
Pioneer Natural	5.5	TX
Plains GP Holdings	26.3	TX
Range Resources	2.7	TX
Renewable Energy Group	2.2	IA
SemGroup	2.1	OK
Southwestern Energy	3.3	TX
Superior Energy	1.9	TX
Targa Resources	8.9	TX
Tenaska	10.5	NE
Valero Energy	88.5	TX
Vectren	2.7	IN
Vistra Energy	5.5	TX
WEC Energy Group	7.7	WI
Williams	8.1	OK
Xcel Energy	11.5	MN

ENGINEERING & CONSTRUCTION

ABC Supply	9.3	WI
Alberici	2.0	MO
Austin Industries	2.0	TX
Barton Malow	2.5	MI
Black & Veatch	3.4	KS
Clayco Construction	2.0	MO
D.R. Horton	14.1	TX
Fluor	19.6	TX
Jacobs Engineering	10.1	TX
JE Dunn Construction	3.0	MO
KBR	4.2	TX
Kiewit Corporation	8.7	NE
M/I Homes	2.0	OH
McCarthy Holdings	3.7	MO
Mortenson	4.0	MN
Peter Kiewit Sons	8.7	NE
Primoris Services	2.4	TX
Quanta Services	9.5	TX
SRS Distribution	2.1	TX

Turner Industries Group	2.5	LA
Walsh Group	4.8	IL
Zachry Group	3.2	TX

FINANCIAL SERVICES

Allstate	38.6	IL
Ally Financial	9.9	MI
American Family Ins.	9.6	WI
American Financial	6.9	OH
American National Ins	3.5	TX
Ameriprise Financial	12.1	MN
Arthur J. Gallagher	6.2	IL
AutoOwners Insurance	7.7	MI
Berkshire Hathaway	242.2	NE
Cboe Global Markets	2.3	IL
Cincinnati Financial	5.8	OH
CME Group	3.7	IL
CNO Financial Group	4.3	IN
Comerica	3.3	TX
Country Financial	3.6	IL
Crown Castle Intl	4.4	TX
CUNA Mutual Group	3.6	WI
Discover Financial	11.6	IL
Edward Jones	7.6	MO
Equity Residential	2.5	IL
Federated Mutual Ins.	2.2	MN
Fifth Third Bancorp	7.8	OH
GGP	2.4	IL
H&R Block	3.1	MO
Huntington Bancshares	4.8	OH
Kemper	2.8	IL
KeyCorp	6.9	OH
Medical Mutual of Ohio	2.9	OH
Mutual of Omaha	8.8	NE
Nationstar Mortgage	2.3	TX
Nationwide	44.0	OH
Northern Trust	5.8	IL
Northwestern Mutual	29.4	WI
Ohio National Mutual	2.0	OH
Old Republic Intl.	6.3	IL
OneMain Holdings	3.8	IN
Principal Financial	14.1	IA
Progressive	26.9	OH
Reinsurance Group	12.6	MO
Rock Ventures	6.6	MI
Sammons Enterprises	5.2	TX
Securian Financial	6.1	MN
Sentry Insurance	3.4	WI
State Farm	78.4	IL
Stewart Information Svcs	2.0	TX
Stifel Financial	3.0	MO
TD Ameritrade	3.7	NE
Thrivent Financial	8.6	MN
Torchmark	4.2	TX
U.S. Bancorp	24.0	MN
USAA	30.1	TX
Western & Southern Fin.	5.9	OH

FOOD & BEVERAGE

Andersons	3.7	OH
ArcherDaniels Midland	60.9	IL
Bartlett & Co	2.0	MO
Ben E Keith	3.5	TX
Brookshire Grocery	2.5	TX
Cargill	114.7	MN
CHS	32.0	MN
Conagra Brands	9.3	IL
Darling Ingredients	3.7	TX
Dean Foods	7.8	TX
Dot Foods	5.7	IL
Dr Pepper Snapple	6.7	TX
Eby-Brown	5.7	IL
General Mills	15.7	MN
Gordon Food Service	13.7	MI
Great Lakes Cheese	3.1	OH
HE Butt Grocery	25.0	TX
Hormel Foods	9.2	MN
Hy-Vee	10.0	IA
Ingredion	5.9	IL
J.M. Smucker	7.4	OH
Kellogg	13.0	MI
Koch Foods	3.2	IL
Kroger	122.7	OH
Kum & Go	2.4	IA
Land O'Lakes	13.8	MN
Meijer	17.4	MI
Mondelez International	25.9	IL
OSI Group	6.1	IL
Post Holdings	5.3	MO
QuikTrip	10.2	OK
Republic National Dist.	7.0	TX
Reyes Holdings	27.8	IL
Rosen's Diversified	3.1	MN
Schnuck Markets	2.7	MO
Schreiber Foods	5.1	WI
Schwan Food	3.1	MN
Scoular	4.5	NE
Seaboard	5.9	KS
Sherwood Food Dist.	2.2	MI
SpartanNash	8.2	MI
Supervalu	16.1	MN
Sysco	55.4	TX
TreeHouse Foods	6.4	IL
Tyson Foods	38.3	AR
US Foods Holding	24.2	IL
Walgreens Boots	118.3	IL

HEALTHCARE

Abbott Laboratories	27.4	IL
AbbVie	28.3	IL
Anthem	90.1	IN
Baxter International	10.6	IL
Cardinal Health	130	OH
Centene	48.6	MO
Cerner	5.2	MO
Diplomat Pharmacy	4.5	MI
Eli Lilly	22.9	IN
Express Scripts Holding	100.1	MO
Golden Living	3.0	TX

HCR ManorCare	5.0	OH
Hill-Rom Holdings	2.8	IL
Medline Industries	10.0	IL
Patterson	5.6	MN
Stryker	12.5	MI
Tenet Healthcare	20.7	TX
UnitedHealth Group	201.2	MN
Zimmer Biomet Holdings	7.9	IN

HOTELS & RESTAURANTS

Brinker International	3.2	TX
Domino's Pizza	2.8	MI
Fertitta Entertainment	3.8	TX
Hyatt Hotels	4.7	IL
McDonalds	22.9	IL
Yum China Holdings	7.2	TX

HOUSEHOLD PRODUCTS

ACCO Brands	2.0	IL
Amway	8.6	MI
Edgewell Personal Care	2.3	MO
Fortune Home & Security	5.3	IL
Herman Miller	2.3	MI
HNI	2.2	IA
Kimberly-Clark	18.3	TX
Leggett & Platt	4.0	MO
Mary Kay	3.6	TX
Masco	7.7	MI
Procter & Gamble	66.3	OH
SC Johnson	10.3	WI
Steelcase	3.1	MI

INDUSTRIAL & MANUFACTURING

3M	31.7	MN
A.O. Smith	3.0	WI
AK Steel Holding	6.1	OH
Aleris	2.9	OH
Andersen	2.6	MN
Anixter International	8.0	IL
Applied Industrial Tech.	2.6	OH
AptarGroup	2.5	IL
Ashley Furniture	4.7	WI
Belden	2.4	MO
Bemis	4.1	WI
Berry Global Group	7.1	IN
Builders FirstSource	7.1	TX
Caterpillar	45.5	IL
Commercial Metals	5.0	TX
Cummins	20.5	IN
Deere	29.8	IL
Donaldson	2.4	MN
Dover	7.9	IL
Emerson Electric	16.4	MO
Fastenal	4.4	MN
Flowserve	3.7	TX
Gardner Denver	2.4	WI
Graybar Electric	6.7	MO
Greif	3.7	OH
Hyster-Yale Materials	2.9	OH
IDEX	2.3	IL
Illinois Tool Works	14.4	IL

KapStone Paper & Pckg.	3.4	IL
Koch Industries	110	KS
Kohler	7.0	WI
Lennox International	3.9	TX
Lincoln Electric Holdings	2.7	OH
Middleby	2.4	IL
Navistar International	8.6	IL
Nordson	2.1	OH
Oshkosh	6.9	WI
Owens Corning	6.4	OH
Owens-Illinois	6.9	OH
Packaging Corp America	6.5	IL
Parker-Hannifin	12.1	OH
Plastipak Holdings	2.8	MI
Pool	2.8	LA
Regal Beloit	3.4	WI
Rexnord	2.0	WI
Rockwell Automation	6.4	WI
Ryerson Holding	3.4	IL
Signode Industrial Group	2.5	IL
Snap-on	4.0	WI
Steel Dynamics	9.6	IN
Timken	3.1	OH
Toro	2.6	MN
Univar	8.3	IL
Universal Forest Prod.	4.0	MI
USG	3.3	IL
Valmont Industries	2.8	NE
Verso	2.5	OH
W.W. Grainger	10.5	IL
Whirlpool	21.3	MI
Worthington Industries	3.1	OH
Zebra Technologies	3.8	IL

MEDIA & ENTERTAINMENT

AT&T	160.6	TX
Cinemark Holdings	3.0	TX
Deluxe	2.0	MN
Hallmark Cards	4.0	MO
iHeartMedia	6.2	TX
LSC Communications	3.7	IL
Nexstar Media Group	2.5	TX
Quad/Graphics	4.2	WI
R.R. Donnelley&Sons	7.0	IL
Taylor	2.2	MN
Tribune Media	1.9	IL

RETAIL & APPAREL

Abercrombie & Fitch	3.5	OH
Academy Sports	4.9	TX
Bass Pro Shops	8.0	MO
Best Buy	42.2	MN
Big Lots	5.3	OH
Caleres	2.8	MO
Camping World	4.3	IL
Caseys General Stores	6.7	IA
Dillards	6.5	AR
DSW	2.8	OH
Express	2.2	OH
Finish Line	2.0	IN
Follett	3.2	IL
Fossil Group	2.8	TX

GameStop	9.3	TX
Hobby Lobby Stores	4.6	OK
J.C. Penney	12.6	TX
Jo-Ann Stores	2.5	OH
Kohls	19.1	WI
L Brands	12.7	OH
Macys	24.9	OH
Menards	10.2	WI
Michaels Cos.	5.4	TX
Micro Electronics	2.6	OH
Murphy USA	10.9	AR
Neiman Marcus Group	4.9	TX
OReilly Automotive	9.0	MO
Payless Holdings	3.0	KS
Rent-A-Center	2.8	TX
Rush Enterprises	4.8	TX
Sally Beauty Holdings	4.0	TX
Sears	16.8	IL
ShopKo Stores	3.3	WI
Tailored Brands	3.4	TX
Target	71.9	MN
Travelcenters of America	6.1	OH
Ulta Beauty	5.9	IL
Walmart	500	AR
Wolverine World Wide	2.4	MI

TECHNOLOGY

BMC Software	2.0	TX
CDK Global	2.3	IL
CDW	15.2	IL
CenturyLink	17.7	LA
Dell Technologies	78.7	TX
Diebold Nixdorf	4.7	OH
Groupon	2.9	IL
Mettler-Toledo	2.8	OH
Motorola Solutions	6.4	IL
Plexus	2.6	WI
Sabre	3.6	TX
Telephone & Data Sys.	5.1	IL
Teradata	2.2	OH
Texas Instruments	15.0	TX
Windstream Holdings	5.9	AR
World Wide Technology	10.4	MO

TRANSPORTATION

American Airlines	42.3	TX
ArcBest	2.9	AR
Brunswick	4.9	IL
C.H. Robinson	14.9	MN
Echo Global Logistics	2.0	IL
Harley-Davidson	5.7	WI
Hub Group	4.1	IL
J.B. Hunt	7.2	AR
Kansas City Southern	2.6	MO
Kirby	2.3	TX
Polaris Industries	5.6	MN
Roadrunner	2.1	IL
Schneider National	4.4	WI
Southwest Airlines	21.2	TX
Trinity Industries	3.7	TX
Union Pacific	21.3	NE
United Continental	37.8	IL
Werner Enterprises	2.2	NE
YRC Worldwide	4.9	KS



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AEROSPACE & DEFENSE

Curtiss-Wright	2.3	NC
Delta Tucker Holdings	2.1	VA
Engility Holdings	2.0	VA
General Dynamics	31	VA
Harris	7.0	FL
Huntington Ingalls Ind.	7.5	VA
Lockheed Martin	51.1	MD
Northrop Grumman	25.9	VA
Orbital ATK	4.8	VA

AUTOMOTIVE

American Tire Dist.	5.0	NC
JM Family Enterprises	15.1	FL

BUSINESS SERVICES

ADT	4.4	FL
Allegis Group	12.3	MD
AvalonBay	2.2	VA
Booz Allen Hamilton	5.9	VA
BrightView	2.3	MD
Brinks	3.4	VA
DexYP	2.3	GA
Ebsco Industries	2.8	AL
Equifax	3.4	GA
Fidelity National	9.2	FL
FLEETCOR Tech	2.3	GA
GEO Group	2.3	FL
Global Payments	4.0	GA
Graham Holdings	2.6	VA
Ingram Industries	2.4	TN
Laureate Education	4.4	MD
Meritor	3.4	VA
O'Neal Industries	2.2	AL
ServiceMaster	3.0	TN
Southwire	5.5	GA
Total System Svcs.	5.0	GA

CHEMICALS

Albemarle	3.1	NC
Ashland	3.3	KY
Chemours	6.2	DE
Eastman Chemical	9.6	TN
InterTech Group	3.0	SC
NewMarket	2.2	VA
Platform Specialty Prod.	3.8	FL
Valvoline	2.1	KY

ENERGY

AES	13.9	VA
Colonial Group	2.9	GA
Delek US Holdings	7.4	TN
Dominion Energy	12.6	VA
Drummond	2.8	AL
Duke Energy	23.2	NC

Mansfield Energy	8.5	GA
NextEra Energy	17.2	FL
Oxbow	2.5	FL
SCANA	4.5	SC
Southern	23.1	GA
World Fuel Services	33.7	FL

ENGINEERING & CONSTRUCTION

Beazer Homes USA	2.0	GA
BMC Stock Holdings	3.4	GA
Brasfield & Gorrie	2.8	AL
Clark Enterprises	5.6	MD
Dycom Industries	3.0	FL
GMS	2.4	GA
Holder Construction	3.3	GA
Lennar	12.7	FL
MasTec	6.7	FL
NVR	6.4	VA
Orgill	2.2	TN
PulteGroup	8.6	GA
TopBuild	2.2	FL
Whiting-Turner	6.2	MD

FINANCIAL SERVICES

Affiliated Mgrs. Group	2.4	FL
Aflac	21.7	GA
Bank of America	100.3	NC
BB&T	12.2	NC
Brown & Brown	1.9	FL
Capital One Financial	30	VA
Fidelity National Fin.	9.8	FL
Freddie Mac	74.7	VA
Genworth Financial	8.3	VA
Intercontinental Exch.	5.9	GA
Legg Mason	2.9	MD
Markel	6.1	VA
Navient	5.2	DE
Raymond James	6.6	FL
Regions Financial	6.1	AL
SunTrust Banks	9.8	GA
T. Rowe Price	4.8	MD
Unum Group	11.3	TN

FOOD & BEVERAGE

Alex Lee	2.1	NC
Altria Group	19.5	VA
Brown-Forman	3.0	KY
Coca-Cola	35.5	GA
Coca-Cola Bottling	4.4	NC
Flowers Foods	4.0	GA
Fred's	2.1	TN
Houchens Industries	2.9	KY
HT Hackney	4.0	TN
Ingles Markets	4.1	NC
K-VA-T Food Stores	2.4	VA
Mars	35.0	VA
McCormick	4.9	MD
Perdue Farms	6.6	MD

Performance Food Group	16.8	VA
Pilot Flying J	21.2	TN
Publix Super Markets	34.6	FL
RaceTrac Petroleum	8.7	GA
Sanderson Farms	3.4	MS
Snyders-Lance	2.3	NC
Southeastern Grocer	9.5	FL
Southern Glazer's	17.5	FL
Thorntons	2.4	KY
Universal	2.1	VA

HEALTHCARE

Acadia Healthcare	2.9	TN
Arthrex	2.0	FL
Brookdale Senior Living	4.8	TN
Community Health Sys.	18.5	TN
Encompass Health	4.0	AL
Envision Healthcare	14.8	TN
HCA Healthcare	47.7	TN
Humana	53.8	KY
IQVIA Holdings	9.8	NC
J M Smith Corp.	2.7	SC
Kindred Healthcare	6.8	KY
Lab. Corp. of America	10.5	NC
Life Care Centers of America	3.1	TN
LifePoint Health	7.3	TN
Mednax	3.5	FL
Owens & Minor	9.4	VA
Quorum Health	2.1	TN
Syneos Health	2.7	NC
WellCare Health Plans	17.1	FL

HOTELS & RESTAURANTS

Bloomin' Brands	4.3	FL
Cracker Barrel	3.0	TN
Darden Restaurants	7.2	FL
Hilton Worldwide Holdings	9.2	VA
Marriott International	22.9	MD
Marriott Vacations Worldwide	2.0	FL
Red Lobster	2.5	FL
Texas Roadhouse	2.3	KY
Yum Brands	5.9	KY

HOUSEHOLD PRODUCTS

Mohawk Industries	9.5	GA
Tempur Sealy International	2.8	KY
Tupperware Brands	2.3	FL

INDUSTRIAL & MANUFACTURING

Acuity Brands	3.6	GA
AGCO	8.4	GA
Beacon Roofing Supply	4.4	VA
Carpenter Co.	2.2	VA
Colfax	3.8	MD
Domtar	5.2	SC
General Cable	3.9	KY
Genuine Parts	16.4	GA

Graphic Packaging	4.5	GA
HD Supply Holdings	6.6	GA
International Paper	23.4	TN
JELD-WEN Holding	3.8	NC
Louisiana-Pacific	2.8	TN
Martin Marietta Materials	4.0	NC
Mueller Industries	2.3	TN
Novolex	2.4	SC
Nucor	20.3	NC
Ply Gem Holdings	2.1	NC
Pratt Industries	3.0	GA
Resolute Forest Prod.	3.6	SC
Sealed Air	6.2	NC
SiteOne Landscape	1.9	GA
Sonoco Products	5.1	SC
SPX FLOW	2.0	NC
Vulcan Materials	3.9	AL
Watsco	4.4	FL
WestRock	14.9	GA
WL Gore & Associates	3.5	DE

MEDIA & ENTERTAINMENT

Cox Enterprises	20.4	GA
Discovery	6.9	MD
Gannett	3.2	VA
Regal Entertainment	3.2	TN
Scripps Networks	3.6	TN
Sinclair Broadcast	2.8	MD
TEGNA	2.6	VA

RETAIL & APPAREL

Aarons	3.4	GA
Advance Auto Parts	9.4	VA
Asbury Automotive	6.5	GA
AutoNation	21.6	FL
AutoZone	10.9	TN
Belk	3.6	NC
CarMax	16.7	VA
Carters	3.4	GA
Chico's	2.3	FL
Dollar General	23.5	TN
Dollar Tree	22.3	VA
Genesco	3.0	TN
Hanesbrands	6.5	NC
Hertz	8.9	FL
Home Depot	101	GA
Lowe's	68.7	NC
Office Depot	10.8	FL
Rooms To Go	2.3	FL
Sonic Automotive	9.9	NC
Tractor Supply	7.3	TN
Under Armour	5.0	MD
VF	12.4	NC

TECHNOLOGY

CACI International	4.4	VA
Carahsoft	4.1	VA

Ciena	2.9	MD
Citrix Systems	2.9	FL
CommScope Holding	4.6	NC
CSRA	5.0	VA
DXC Technology	7.7	VA
Jabil	19.1	FL
Leidos Holdings	10.2	VA
Maximus	2.5	VA
NCR	6.6	GA
PRA Health Sciences	2.3	NC
Qorvo	3.1	NC
Red Hat	2.5	NC
Roper Technologies	4.7	FL
SAS	3.2	NC
ScanSource	3.6	SC
Science Applications	4.5	VA
Tech Data	36.8	FL
Veritiv	8.4	GA

TRANSPORTATION

CSX	11.5	FL
Delta Air Lines	41.3	GA
Estes Express Lines	2.5	VA
FedEx	60.4	TN
Landstar System	3.7	FL
Norfolk Southern	10.6	VA
Old Dominion Freight	3.4	NC
Ryder System	7.4	FL
Spirit Airlines	2.7	FL
UPS	65.9	GA



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AEROSPACE & DEFENSE

Aeronic	13.0	NY
Hexcel	2.0	CT
L3 Technologies	11.1	NY
Moog	2.5	NY
Raytheon	25.4	MA
Textron	14.2	RI
Triumph Group	3.6	PA
United Technologies	59.9	CT

BUSINESS SERVICES

ABM Industries	5.5	NY
ADP	12.4	NJ
Aramark	14.7	PA
Asplundh Tree Expert	4.0	PA
Bain & Co	3.4	MA
Bloomberg	9.6	NY
Boston Consulting Group	6.3	MA
Boston Properties	2.7	MA
Broadridge Fin. Solutions	4.2	NY
Clean Harbors	3.0	MA
Conduent	6.1	NJ
Delaware North	3.2	NY
Deloitte	43.2	NY
Ernst & Young	34.8	NY
First Data	12.1	NY
Interpublic Group	7.9	NY
Iron Mountain	3.9	MA
Latham & Watkins	3.0	NY
Mastercard	12.5	NY
McKinsey	10.0	NY
Moodys	4.3	NY
Morgan Lewis	2.0	PA
Omnicom Group	15.3	NY
Paychex	3.2	NY
PricewaterhouseCoopers	41.3	NY
S&P Global	6.1	NY
Skadden	2.6	NY
United Rentals	6.7	CT
Verisk Analytics	2.2	NJ

CHEMICALS

Air Products & Chemicals	8.5	PA
Cabot	2.8	MA
FMC	3.5	PA
Int'l Flavors & Fragrances	3.4	NY
Momentive	5.9	NY
MPM Holdings	2.4	NY
PPG Industries	15	PA
Praxair	11.5	CT

ENERGY

American Water Works	3.4	NJ
Consolidated Edison	12.1	NY

EQT	3.4	PA
Eversource Energy	7.8	MA
Global Partners	9.0	MA
Hess	5.5	NY
New Jersey Resources	2.3	NJ
NRG Energy	11.3	NJ
PBF Energy	21.8	NJ
PPL	7.5	PA
Public Service Enterprise	9.1	NJ
Red Apple Group	5.2	NY
Sprague Resources	2.9	NH
UGI	6.2	PA

ENGINEERING & CONSTRUCTION

Day & Zimmermann	2.5	PA
EMCOR Group	7.7	CT
G-I Holdings	3.0	NJ
Gilbane	5.0	RI
Hovnanian Enterprises	2.5	NJ
Structure Tone	4.2	NY
Suffolk	3.0	MA
Toll Brothers	5.9	PA

FINANCIAL SERVICES

AIG	49.6	NY
Alleghany	6.5	NY
American Express	35.6	NY
Amica Mutual Insurance	2.6	RI
AmTrust	6.0	NY
Apollo Global Management	2.9	NY
Assurant	6.5	NY
Bank of New York Mellon	16.7	NY
BGC Partners	3.4	NY
BlackRock	12.5	NY
Blackstone Group	7.2	NY
CIT Group	3.6	NY
Citigroup	88.0	NY
Citizens Financial Group	6.5	RI
E*Trade	2.5	NY
Erie Insurance Group	7.6	PA
Fidelity Investments	18.2	MA
FM Global	4.9	RI
Goldman Sachs	42.3	NY
Guardian Life	12.5	NY
Hanover Insurance Group	5.2	MA
Hartford Financial Services	19.3	CT
Icahn Enterprises	21.8	NY
Interactive Brokers Group	2.0	CT
INTL FCStone	29.5	NY
Jefferies Financial Group	12.5	NY
JPMorgan Chase	113.9	NY
KKR	6.0	NY
Liberty Mutual Insurance	42.7	MA
Lincoln National	14.3	PA
Loews	13.8	NY
LPL Financial Holdings	4.3	MA

M&T Bank	6.1	NY
Marsh & McLennan	14.1	NY
Massachusetts Mutual	33.5	MA
MetLife	66.2	NY
Morgan Stanley	43.7	NY
Mutual of America Life	3.2	NY
Nasdaq	4.0	NY
National General Holdings	4.5	NY
New York Life Insurance	42.3	NY
NLV Financial	2.3	VT
Penn Mutual Life Insurance	2.9	PA
PNC Financial Services	18.1	PA
Prudential Financial	59.7	NJ
Realogy Holdings	6.2	NJ
Selective Insurance	2.5	NJ
State Street	11.8	MA
Synchrony Financial	16.7	CT
TIAA	36.1	NY
Travelers Cos.	29.0	NY
Vornado Realty Trust	2.4	NY
Voya Financial	9.7	NY
W.R. Berkley	7.7	CT

FOOD & BEVERAGE

Bozzuto's	2.2	CT
Breakthru Beverage Group	5.0	NY
C&S Wholesale Grocers	27.0	NH
Campbell Soup	7.9	NJ
Constellation Brands	7.4	NY
Continental Grain Company	2.5	NY
Cumberland Farms	6.0	MA
Demoulas Super Markets	5.0	MA
Giant Eagle	8.9	PA
GNC Holdings	2.5	PA
Golub	3.7	NY
Hain Celestial Group	2.9	NY
Hershey	7.6	PA
HP Hood	2.1	MA
Kraft Heinz	26.3	PA
Maines Paper & Food	3.3	NY
PepsiCo	63.6	NY
Philip Morris	28.8	NY
Pinnacle Foods	3.2	NJ
Rich Products	3.8	NY
Rite Aid	32.9	PA
Sheetz	6.6	PA
The Nature's Bounty Co.	3.3	NY
Tops Markets	2.6	NY
United Natural Foods	9.3	RI
Wawa	10.6	PA
Wegmans Food Markets	8.7	NY
Weis Markets	3.5	PA

HEALTHCARE

Aetna	60.6	CT
Alexion Pharma	3.6	CT

AmerisourceBergen	153.2	PA
Becton Dickinson	12.1	NJ
Biogen	12.3	MA
Boston Scientific	9.1	MA
Bristol-Myers Squibb	20.8	NY
Catalent	2.1	NJ
Celgene	13.1	NJ
Charles River Laboratories	1.9	MA
Cigna	41.7	CT
CVS Health	184.8	RI
Dentsply Sirona	4.0	PA
Genesis Healthcare	5.4	PA
Healthcare Services Group	1.9	PA
Henry Schein	12.5	NY
Hologic	3.1	MA
IDEXX Laboratories	2.0	ME
Johnson & Johnson	76.5	NJ
Merck	40.2	NJ
Parexel International	2.5	MA
Pfizer	52.6	NY
Quest Diagnostics	7.8	NJ
Regeneron	5.9	NY
Select Medical Holdings	4.5	PA
Teleflex	2.2	PA
Universal Health Services	11.3	PA
Vertex Pharmaceuticals	2.5	MA
Zoetis	5.4	NJ

HOTELS & RESTAURANTS

Penn National Gaming	3.2	PA
Wyndham Destinations	5.9	NJ

HOUSEHOLD PRODUCTS

Avon Products	5.8	NY
Church & Dwight	3.8	NJ
Colgate-Palmolive	15.5	NY
Conair	2.1	NJ
Coty	7.7	NY
Estee Lauder	11.9	NY
Hasbro	5.3	RI
HRG Group	6.7	NY
Newell Brands	14.8	NJ
Revlon	2.7	NY
Stanley Black & Decker	12.8	CT

INDUSTRIAL & MANUFACTURING

ITT	2.6	NY
Kennametal	2.1	PA
MSC Industrial Direct	2.9	NY
PerkinElmer	2.4	MA
Renco Group	5.0	NY
Sigma Plastics Group	2.5	NJ
Silgan Holdings	4.1	CT
Terex	4.4	CT
The Kraft Group	4.6	MA
Thermo Fisher Scientific	21.0	MA
TMS International	2.3	PA
U.S. Steel	12.3	PA
WESCO International	7.7	PA
Westinghouse Air Brake	3.9	PA
Xylem	4.8	NY

MEDIA & ENTERTAINMENT

Advance Publications	2.2	NY
AMC Networks	2.9	NY
CBS	14.8	NY
Comcast	84.6	PA
Hearst	10.8	NY
News Corp.	8.2	NY
Time Warner	31.3	NY
Twenty-First Century Fox	28.5	NY
Univision Communications	3.0	NY
Viacom	13.3	NY
Warner Music Group	3.6	NY

RETAIL & APPAREL

84 Lumber	3.3	PA
American Eagle Outfitters	3.8	PA
Ascena Retail Group	6.7	NJ
Avis Budget Group	8.9	NJ
Barnes & Noble	3.9	NY
Barnes & Noble Education	1.9	NJ
Bed Bath & Beyond	12.3	NJ
Bon-Ton Stores	2.6	PA
Burlington Stores	6.2	NJ
Childrens Place	1.9	NJ
Dicks Sporting Goods	8.6	PA
Foot Locker	7.8	NY
G-III Apparel Group	2.9	NY
J. Crew	2.4	NY
New Balance	4.0	MA
Party City Holdco	2.4	NY
PC Connection	3.0	NH
PVH	9.0	NY
Ralph Lauren	6.7	NY
Staples	16.0	MA
Tapestry	4.5	NY
Tiffany	4.2	NY
TJX	35.9	MA
Urban Outfitters	3.7	PA

TECHNOLOGY

Charter Communications	41.6	CT
Cognizant	14.9	NJ
D&H Distributing	3.9	PA
Frontier Communications	9.2	CT
Gartner	3.4	CT
IAC	3.4	NY
IBM	79.2	NY
Infor	3.1	NY
MKS Instruments	2.0	MA
Nuance Communications	2.0	MA
Pitney Bowes	3.6	CT
Presidio	2.9	NY
SHI International	8.5	NJ
Skyworks Solutions	3.7	MA
Teradyne	2.2	MA
Unisys	2.8	PA
Verizon	126	NY
Vishay Intertechnology	2.7	PA
Waters	2.4	MA
Wayfair	4.8	MA
Xerox	10.3	CT

TRANSPORTATION

Atlas Air Worldwide	2.2	NY
Genesee & Wyoming	2.3	CT
JetBlue	7.1	NY
XPO Logistics	15.4	CT



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LEADBRIDGE

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